# **EXHIBIT 9**

## United States Securities and Exchange Commission WASHINGTON, D.C. 20549

#### **FORM 10-K**

(Mark One)

☑ Annual Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the fiscal year ended December 31, 2017

☐ Transition Report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the transition period from \_\_\_\_\_to \_\_\_\_\_to

Commission file number 001-00035



General Electric Company		
(Exact n	ame of registrant as specifie	d in charter)
New York		14-0689340
(State or other jurisdiction of incorporation or organization)		(I.R.S. Employer Identification No.)
41 Farnsworth Street, Boston, MA	02210	(617) 443-3000
(Address of principal executive offices)	(Zip Code)	(Telephone No.)
Securities Regis	stered Pursuant to Section	on 12(b) of the Act:
Title of each class		Name of each exchange on which registered
Common stock, par value \$0.06 per share		New York Stock Exchange
Securities Regis	stered Pursuant to Section	on 12(g) of the Act:
	(Title of class)	
	,	
Indicate by check mark if the registrant is a well-known seasoned		
Indicate by check mark if the registrant is not required to file repo	•	section 15(d) of the Act. Yes 니 No ២ ection 13 or 15(d) of the Securities Exchange Act of 1934 during the
		ection 15 or 15(d) of the Securities Exchange Act of 1954 during the eports), and (2) has been subject to such filing requirements for the
		orporate Web site, if any, every Interactive Data File required to be (or for such shorter period that the registrant was required to submi
Indicate by check mark if disclosure of delinquent filers pursuant t registrant's knowledge, in definitive proxy or information statemen		is not contained herein, and will not be contained, to the best of in Part III of this Form 10-K or any amendment to this Form 10-K. $\Box$
		a non-accelerated filer, a smaller reporting company or an emerging ing company" and "emerging growth company" in Rule 12b-2 of the
Large accelerated filer ☑	Accelerated	filer 🗆
Non-accelerated filer □	Smaller repo	rting company □
Emerging growth company □		
If an emerging growth company, indicate by check mark if the regrevised financial accounting standards provided pursuant to Sect		
Indicate by check mark whether the registrant is a shell company	(as defined in Rule 12b-2 of	the Act). Yes □ No ☑
		filiates as of the last business day of the registrant's most recently of voting common stock with a par value of \$0.06 outstanding at

#### DOCUMENTS INCORPORATED BY REFERENCE

The definitive proxy statement relating to the registrant's Annual Meeting of Shareowners, to be held April 25, 2018, is incorporated by reference into Part III to the extent described therein.

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CRITICAL ACCOUNTING ESTIMATES

### CRITICAL ACCOUNTING ESTIMATES

Accounting estimates and assumptions discussed in this section are those that we consider to be the most critical to an understanding of our financial statements because they involve significant judgments and uncertainties. Many of these estimates include determining fair value. All of these estimates reflect our best judgment about current, and for some estimates future, economic and market conditions and their potential effects based on information available as of the date of these financial statements. If these conditions change from those expected, it is reasonably possible that the judgments and estimates described below could change, which may result in future impairments of investment securities, goodwill, intangibles and long-lived assets, revisions to estimated profitability on long-term product service agreements, incremental losses on financing receivables, increases in reserves for contingencies, establishment of valuation allowances on deferred tax assets and increased tax liabilities, among other effects. Also see Note 1 to the consolidated financial statements, which discusses our most significant accounting policies.

#### REVENUE RECOGNITION ON LONG-TERM PRODUCT SERVICES AGREEMENTS

We have long-term service agreements with our customers predominately within our Power, Aviation, Transportation and Oil and Gas segments. These agreements require us to maintain the customers' assets over the contract term. Contract terms are generally 5 to 25 years. However, contract modifications that extend or revise contracts are not uncommon.

We recognize revenue as we perform under the arrangements based upon costs incurred at the estimated margin rate of the contract. Revenue recognition on long-term product services agreements requires estimates of both customer payments expected to be received over the contract term as well as the costs to perform required maintenance services.

Customers generally pay us based on the utilization of the asset (per hour of usage for example) or upon the occurrence of a major event within the contract such as an overhaul. As a result, a significant estimate in determining expected revenues of a contract is estimating how customers will utilize their assets over the term of the agreement. The estimate of utilization will impact both the amount of customer payments we expect to receive and our estimate of costs to complete the agreement as asset utilization will influence the timing and extent of overhauls and other service events over the life of the contract. We generally use a combination of both historical utilization trends as well as forward-looking information such as market conditions and potential asset retirements in developing our revenue estimates.

To develop our cost estimates, we consider the timing and extent of future maintenance and overhaul events, including the amount and cost of labor, spare parts and other resources required to perform the services. In developing our cost estimates, we utilize a combination of our historical cost experience and expected cost improvements. Cost improvements are only included in future cost estimates after savings have been observed in actual results or proven effective through an extensive regulatory or engineering approval process.

We routinely review estimates under product services agreements and regularly revise them to adjust for changes in outlook. These revisions are based on objectively verifiable information that is available at the time of the review. Contract modifications to exercise purchase options, add work scope or extend the contract term are generally accounted for as revisions to our future revenues and expected costs estimates. Certain contract modifications that significantly change the nature, timing and extent of remaining cash flows are effectively accounted for as a new contract

The difference between the timing of our revenue recognition and cash received from our customers results in either a contract asset (revenue in excess of billings) or a contract liability (billing in excess of revenue). As of December 31, 2017, and 2016, we are in a net contract asset position of \$15.2 billion and \$12.8 billion, including contracts in liability position totaling \$3.0 billion and \$3.8 billion, respectively.

We regularly assess customer credit risk inherent in the carrying amounts of receivables and contract assets and estimated earnings, including the risk that contractual penalties may not be sufficient to offset our accumulated investment in the event of customer termination. We gain insight into future utilization and cost trends, as well as credit risk, through our knowledge of the installed base of equipment and the close interaction with our customers that comes with supplying critical services and parts over extended periods. Revisions may affect a product services agreement's total estimated profitability resulting in an adjustment of earnings; such adjustments increased earnings by \$2.1 billion, \$2.2 billion and \$1.4 billion in 2017, 2016 and 2015, respectively. We provide for probable losses when they become evident.

See Notes 1 and 9 to the consolidated financial statements for further information.

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